## Marvell Technology Group Ltd.

## Unaudited Consolidated Statements of Operations

 (In thousands, except per share amounts)Net revenue
Cost of goods sold
Gross profit
Operating expenses:
Research and development
Selling and marketing
General and administrative
Amortization of acquired intangible assets
Total operating expenses
Operating income
Interest and other income (expense), net
Income before income taxes
Provision (benefit) for income taxes
Net income

Net income per share - basic
Net income per share - diluted

Weighted average shares - basic
Weighted average shares - diluted

| Q4'11 | Q1'12 |  | Q2'12 |  | Q3'12 |  | Q4'12 |  | Q1'13 |  | Q2'13 |  | Q3'13 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 900,513 | \$ | 802,402 | \$ | 897,520 | \$ | 950,417 | \$ | 742,701 | \$ | 796,351 | \$ | 816,104 | \$ | 780,881 |
| 371,799 |  | 334,475 |  | 378,117 |  | 412,100 |  | 341,113 |  | 366,322 |  | 381,839 |  | 374,503 |
| 528,714 |  | 467,927 |  | 519,403 |  | 538,317 |  | 401,588 |  | 430,029 |  | 434,265 |  | 406,378 |
| 231,836 |  | 242,537 |  | 249,604 |  | 266,255 |  | 255,282 |  | 255,970 |  | 264,175 |  | 263,615 |
| 40,444 |  | 38,152 |  | 40,390 |  | 40,500 |  | 40,392 |  | 40,066 |  | 41,034 |  | 38,398 |
| 26,706 |  | 24,784 |  | 23,631 |  | 29,021 |  | 23,184 |  | 25,705 |  | 25,718 |  | 24,514 |
| 14,005 |  | 14,341 |  | 11,138 |  | 11,155 |  | 12,723 |  | 14,355 |  | 13,023 |  | 13,054 |
| 312,991 |  | 319,814 |  | 324,763 |  | 346,931 |  | 331,581 |  | 336,096 |  | 343,950 |  | 339,581 |
| 215,723 |  | 148,113 |  | 194,640 |  | 191,386 |  | 70,007 |  | 93,933 |  | 90,315 |  | 66,797 |
| 10,475 |  | (218) |  | 2,064 |  | 7,729 |  | 5,338 |  | 1,057 |  | 5,864 |  | 2,387 |
| 226,198 |  | 147,895 |  | 196,704 |  | 199,115 |  | 75,345 |  | 94,990 |  | 96,179 |  | 69,184 |
| 3,345 |  | 1,034 |  | 4,312 |  | 3,994 |  | $(5,372)$ |  | 447 |  | 3,105 |  | 368 |
| \$ 222,853 | \$ | 146,861 | \$ | 192,392 | \$ | 195,121 | \$ | 80,717 | \$ | 94,543 | \$ | 93,074 | \$ | 68,816 |
| 0.34 |  | 0.23 |  | 0.32 |  | 0.32 |  | 0.14 |  | 0.16 |  | 0.17 |  | 0.12 |
| 0.33 |  | 0.22 |  | 0.31 |  | 0.32 |  | 0.13 |  | 0.16 |  | 0.16 |  | 0.12 |
| 654,650 |  | 638,946 |  | 608,511 |  | 600,504 |  | 583,466 |  | 580,024 |  | 562,362 |  | 553,049 |
| 679,445 |  | 657,140 |  | 623,132 |  | 613,499 |  | 599,300 |  | 594,739 |  | 570,325 |  | 559,348 |

The following table presents details of total stock-based compensation expense included in each functional line item in the unaudited condensed consolidated statements of income above:
Cost of goods sold
Research and development
Selling and marketing

| 1,776 | 1,695 | 1,916 | 1,940 | 1,444 | 2,123 | 1,775 | 1,944 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 21,789 | 19,593 | 22,128 | 21,905 | 22,298 | 17,174 | 22,413 | 22,565 |
| 2,991 | 2,654 | 3,207 | 3,402 | 3,657 | 3,036 | 3,458 | 3,101 |
| 4,723 | 3,538 | 3,104 | 3,364 | 4,018 | 4,859 | 5,582 | 2,764 |

## Marvell Technology Group Ltd.

Unaudited Condensed Consolidated Statements of Cash Flows

## Cash flows from operating activities

Net income
Adjustments to reconcile net income to net cash provided by operating activities:

Depreciation and amortization
Stock-based compensation
Amortization of acquired intangible assets
Other (income) expense, ne
Excess tax benefits from stock-based compensation
Changes in assets and liabilities:
Accounts receivable
Inventories
Prepaid expenses and other assets
Accounts payable
Accrued liabilities and other
Accrued employee compensation
Deferred income
Net cash provided by operating activities
Cash flows from investing activities:
Purchases of marketable securities
Purchases of strategic investments
Sales and maturities of investments
Cash paid for acquisitions, net
Proceeds from sales of equity investments
Purchases of technology licenses
Purchases of property and equipment
Net cash (used in) provided by investing activities
Cash flows from financing activities:
Repurchase of common stock
Proceeds from employee stock plans
Minimum tax withholding paid on behalf of employees for net share settlement
Dividend payment to shareholder
Principal payments on capital lease obligations
Excess tax benefits from stock-based compensation
Net cash (used in) provided by financing activities

Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period

## Unaudited Supplemental Financial Information

GAAP net cash provided by operating activities
Purchases of technology licenses
Purchases of property and equipment
Free cash flow

| Q4'11 |  | Q1'12 |  | Q2'12 |  | Q3'12 |  | Q4'12 |  | Q1'13 |  | Q2'13 |  | Q3'13 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 222,853 | \$ | 146,861 | \$ | 192,392 | \$ | 195,121 | \$ | 80,717 | \$ | 94,543 | \$ | 93,074 | \$ | 68,816 |
|  | 24,199 |  | 24,037 |  | 22,437 |  | 20,179 |  | 21,801 |  | 21,199 |  | 21,285 |  | 22,317 |
|  | 31,279 |  | 27,480 |  | 30,355 |  | 30,611 |  | 31,416 |  | 27,192 |  | 33,228 |  | 30,374 |
|  | 14,005 |  | 14,341 |  | 11,138 |  | 11,155 |  | 12,723 |  | 14,355 |  | 13,023 |  | 13,054 |
|  | $(1,987)$ |  | 3,854 |  | 3,291 |  | 4,266 |  | 3,779 |  | 2,903 |  | 2,272 |  | 1,260 |
|  | (230) |  | (3) |  | (11) |  | (85) |  | (65) |  | (41) |  | (3) |  | (5) |
|  | 8,569 |  | 33,938 |  | 19,711 |  | $(45,351)$ |  | 46,252 |  | $(10,119)$ |  | 26,610 |  | 16,002 |
|  | $(17,120)$ |  | $(53,107)$ |  | $(22,897)$ |  | 12,037 |  | $(37,142)$ |  | 201 |  | 7,832 |  | 21,601 |
|  | 64,553 |  | 644 |  | 16,794 |  | 16,791 |  | $(6,738)$ |  | 4,242 |  | 11,393 |  | 358 |
|  | $(21,471)$ |  | $(5,295)$ |  | 12,294 |  | $(2,806)$ |  | $(51,288)$ |  | 21,249 |  | 6,288 |  | $(54,674)$ |
|  | $(56,007)$ |  | $(5,450)$ |  | 5,359 |  | $(17,939)$ |  | $(3,583)$ |  | 18,143 |  | $(4,204)$ |  | $(3,653)$ |
|  | $(5,755)$ |  | $(14,880)$ |  | $(14,387)$ |  | 36,191 |  | $(19,489)$ |  | (648) |  | $(24,033)$ |  | 29,509 |
|  | $(12,055)$ |  | 4,729 |  | $(13,063)$ |  | 1,417 |  | $(9,285)$ |  | 5,454 |  | 2,427 |  | $(8,382)$ |
|  | 250,833 |  | 177,149 |  | 263,413 |  | 261,587 |  | 69,098 |  | 198,673 |  | 189,192 |  | 136,577 |
|  | $(240,817)$ |  | $(677,179)$ |  | $(462,705)$ |  | $(443,008)$ |  | $(268,804)$ |  | $(421,652)$ |  | $(225,255)$ |  | $(558,457)$ |
|  | - |  | $(1,750)$ |  | (503) |  | $(1,250)$ |  | (500) |  | $(5,000)$ |  | (750) |  | - |
|  | 190,021 |  | 272,547 |  | 408,522 |  | 402,145 |  | 378,950 |  | 558,777 |  | 322,532 |  | 436,435 |
|  | $(8,767)$ |  | $(16,330)$ |  | (430) |  | $(2,000)$ |  | $(75,156)$ |  | - |  | - |  | $(1,000)$ |
|  | 9,192 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
|  | $(10,495)$ |  | $(3,290)$ |  | $(3,325)$ |  | $(2,978)$ |  | $(4,230)$ |  | $(2,045)$ |  | $(4,407)$ |  | $(4,235)$ |
|  | $(26,906)$ |  | $(17,018)$ |  | $(25,227)$ |  | $(20,085)$ |  | $(26,449)$ |  | $(18,904)$ |  | $(10,830)$ |  | $(19,356)$ |
|  | $(87,772)$ |  | $(443,020)$ |  | $(83,668)$ |  | $(67,176)$ |  | 3,811 |  | 111,176 |  | 81,290 |  | $(146,613)$ |
|  | $(26,892)$ |  | $(803,501)$ |  | $(135,740)$ |  | $(215,155)$ |  | $(186,480)$ |  | $(223,157)$ |  | $(250,327)$ |  | $(202,987)$ |
|  | 74,465 |  | 9,841 |  | 36,782 |  | 8,942 |  | 50,474 |  | 17,803 |  | 39,526 |  | 8,915 |
|  | $(6,184)$ |  | $(4,634)$ |  | (234) |  | (304) |  | $(3,010)$ |  | $(8,879)$ |  | (598) |  | (345) |
|  | - |  | - |  | - |  | - |  | - |  | - |  | $(33,537)$ |  | $(33,476)$ |
|  | (500) |  | (511) |  | - |  | - |  | - |  | - |  | - |  | - |
|  | 230 |  | 3 |  | 11 |  | 85 |  | 65 |  | 41 |  | 3 |  | 5 |
|  | 41,119 |  | $(798,802)$ |  | $(99,181)$ |  | $(206,432)$ |  | $(138,951)$ |  | $(214,192)$ |  | $(244,933)$ |  | $(227,888)$ |
|  | 204,180 |  | $(1,064,673)$ |  | 80,564 |  | $(12,021)$ |  | $(66,042)$ |  | 95,657 |  | 25,549 |  | $(237,924)$ |
|  | 1,642,894 |  | 1,847,074 |  | 782,401 |  | 862,965 |  | 850,944 |  | 784,902 |  | 880,559 |  | 906,108 |
| \$ | 1,847,074 | \$ | 782,401 | \$ | 862,965 | \$ | 850,944 | \$ | 784,902 | \$ | 880,559 | \$ | 906,108 | \$ | 668,184 |
| \$ | $\begin{gathered} 250,833 \\ (10,495) \end{gathered}$ | \$ | $\begin{gathered} 177,149 \\ (3,290) \end{gathered}$ | \$ | $\begin{gathered} 263,413 \\ (3,325) \end{gathered}$ | \$ | $\begin{array}{r} 261,587 \\ (2,978) \end{array}$ | \$ | $\begin{aligned} & 69,098 \\ & (4,230) \end{aligned}$ | \$ | $\begin{gathered} 198,673 \\ (2,045) \end{gathered}$ | \$ | $\begin{gathered} 189,192 \\ (4,407) \end{gathered}$ | \$ | $\begin{array}{r} 136,577 \\ (4,235) \end{array}$ |
| \$ | 213,432 | \$ | 156,841 | \$ | 234,861 | \$ | 238,524 | \$ | 38,419 | \$ | 177,724 | \$ | 173,955 | \$ | 112,986 |

## Marvell Technology Group Ltd.

## Unaudited Condensed Consolidated Balance Sheets (In thousands)

## Assets

Current assets:
Cash, cash equivalents, and short-term investments
Accounts receivable, net
Inventories
Prepaid expenses and other current assets
Total current assets
Property and equipment, net
Long-term investments
Goodwill and acquired intangible assets, net Other non-current assets
Total assets

## Liabilities and Shareholders' Equity

## Current liabilities:

Accounts payable
Accrued liabilities
Deferred income
Current portion of capital lease obligations Total current liabilities
Other long-term liabilities
Total liabilities

Shareholders' equity:
Common stock
Accumulated other comprehensive income (loss)
Retained earnings
Total shareholders' equity
Total liabilities and shareholders' equity

GAAP inventory turns
GAAP days in inventory

## Marvell Technology Group Ltd. Unaudited Reconciliations from GAAP to Non-GAAP (In thousands, except per share amounts)

## GAAP Net income

(1) Cost of goods sold

Stock-based compensation
Acquisition related costs
Legal/Tax related matters
(2) Research and development:

Stock-based compensation
Acquisition related costs
Restructuring
Legal/Tax related matters
(3) Selling and marketing:

Stock-based compensation
Acquisition related costs
Restructuring
(4) General and administrative:

Stock-based compensation
Acquisition related costs
Restructuring
Legal/Tax related matters
(5) Other operating costs and expenses:

Amortization of acquired intangible assets

## Non-GAAP Net income

## Non-GAAP Operating Income

GAAP Wighted average shares - diluted
Non-GAAP adjustment
Non-GAAP Wighted average shares - diluted

| Q4'11 | Q1'12 |  | Q2'12 |  | Q3'12 |  | Q4'12 |  | Q1'13 |  | Q2'13 |  | Q3'13 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 222,853 | \$ | 146,861 | \$ | 192,392 | \$ | 195,121 | \$ | 80,717 | \$ | 94,543 | \$ | 93,074 | \$ | 68,816 |
| 1,776 |  | 1,695 |  | 1,916 |  | 1,940 |  | 1,444 |  | 2,123 |  | 1,775 |  | 1,944 |
| - |  | - |  | - |  | - |  | 1,457 |  | 1,929 |  | 1,054 |  | - |
| 4,062 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| 21,789 |  | 19,593 |  | 22,128 |  | 21,905 |  | 22,298 |  | 17,174 |  | 22,413 |  | 22,565 |
| - |  | - |  | - |  | - |  | 279 |  | 442 |  | 466 |  | 458 |
| 280 |  | 168 |  | 139 |  | 1 |  | 420 |  | 2 |  | 42 |  | 2 |
| - |  | - |  | - |  | 3,137 |  | - |  | - |  | - |  | - |
| 2,991 |  | 2,654 |  | 3,207 |  | 3,402 |  | 3,657 |  | 3,036 |  | 3,458 |  | 3,101 |
| - |  | - |  | - |  | - |  | 41 |  | 46 |  | 50 |  | 57 |
| - |  | - |  | - |  | - |  | 8 |  | (7) |  | 7 |  | (3) |
| 4,723 |  | 3,538 |  | 3,104 |  | 3,364 |  | 4,018 |  | 4,859 |  | 5,582 |  | 2,764 |
| - |  | - |  | - |  | - |  | 185 |  | 39 |  | 7 |  | 8 |
| 399 |  | 451 |  | 428 |  | 104 |  | 137 |  | 120 |  | 810 |  | 130 |
| - |  | - |  | - |  | 4,322 |  | (750) |  | - |  | 250 |  | - |
| 14,005 |  | 14,341 |  | 11,138 |  | 11,155 |  | 12,723 |  | 14,355 |  | 13,023 |  | 13,054 |
| \$ 272,878 | \$ | 189,301 | \$ | 234,452 | \$ | 244,451 | \$ | 126,634 | \$ | 138,661 | \$ | 142,011 | \$ | 112,896 |
| \$ 265,748 | \$ | 190,553 | \$ | 236,700 | \$ | 240,716 | \$ | 115,924 | \$ | 138,051 | \$ | 139,252 | \$ | 110,877 |
| 679,445 |  | 657,140 |  | 623,132 |  | 613,499 |  | 599,300 |  | 594,739 |  | 570,325 |  | 559,348 |
| 5,760 |  | 5,808 |  | 1,645 |  | 1,558 |  | 6,397 |  | 10,814 |  | 16,302 |  | 18,452 |
| 685,205 |  | 662,948 |  | 624,777 |  | 615,057 |  | 605,697 |  | 605,553 |  | 586,627 |  | 577,800 |

Marvell believes that the presentation of non-GAAP financial measures provides important supplemental information to management and investors regarding financial and business trends relating to its financial condition and results of operations. Marvell uses non-GAAP financial measures as a tool to enhance its understanding of certain aspects of its financial performance, Marvell does not consider these measures to be a substitute for, or superior to, the information provided by GAAP financial measures. Consistent with this approach, Marvell believes that disclosing non-GAAP financial measures to the readers of its financial statements provides such readers with useful supplemental data that, while not a substitute for GAAP financial measures, allows for greater transparency in the review of its financial and operational performance. Marvell has chosen to provide this information to investors to enable them to perform comparisons of operating results in a manner similar to how Marvell analyzes its operating results internally. Management also believes that these non-GAAP financial measures may be used to facilitate comparisons of Marvell's results with that of other companies in its industry.

